

**PAVING THE ROAD  
SERIES: EXTREME  
PROFESSIONAL  
DEVELOPMENT**



# HUMAN BEHAVIOUR ANALYSIS

## **SECURITY TRAINING SOLUTIONS**

*Empowering people through knowledge.*



### **Human Behaviour Analysis Overview:**

*Paving the Road* is a series of soft skills and kinetic skills programs designed by STS to “Empower people through knowledge”.

*Paving the Road to Human Behaviour Analysis (Effective Communications)* is the foundation workshop for all STS human behaviour related programs. This program is highly effective in developing personality based communications skills. The information provided has virtually unlimited application. Almost all forms of confrontation can be avoided or controlled using communication skills. This will be accomplished by:

- 1) Understanding yourself through your personality style;
- 2) Understanding another person through their personality style;
- 3) Adapting your style to create better relationships.

This training is based on the DISC Model of Human Behaviour. Using current tools and techniques you will begin to effectively understand the complexities of human behaviour. Theory and practical exercises will be utilized.

*Effective Communications* is a MUST for everyone!!! *Effective Communications* is ideal for professional development for all employees by reducing conflict and increasing productivity. *Effective Communications* can also reduce stress in the home by developing a new level of understanding between all family members.

This workshop includes:

- Introduction to the DISC Model of Human Behaviour
- Personality Assessment
- Identifying Your Blend
- Application of DISC
- Dealing With Other Personality Types

### **Administration:**

- Materials/books will be provided.
- Certificate of participation will be issued upon successful completion.
- This Module is the pre-requisite for all other STS Extreme Professional Development modules.
- Module fee \$80 each.

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### Introduction to the DISC Model of Human Behaviour:

Want to learn about yourself and others? Want to be a more influential person? Want to make a difference in life? Want to have a more meaningful...successful...fulfilling life? We invite you to come and experience what we feel to be the most impacting way to make a difference in peoples' life...Human Behaviour Analysis Training. Whether you want to be better at business, be a better parent or you have a passion to see people improve, interact and communicate more effectively, this training is just right for you.

Security Training Solutions is in business to assist people with their communication skills. Anyone looking to better understand how people think and communicate will find what they need with Security Training Solutions training and consulting services. This company is founded on the belief that knowledge of human behaviour is a skill that should be shared to enrich individuals and organizations. Our motto is "Empowering People With Knowledge".

Immense amounts of time and effort are saved by ensuring communication is clear right from the start. Understanding the communication needs and styles of other people, learning to recognize them and adapt to them, is vital to ensure a clear message is received and interpreted correctly. This ability is useful from office meetings to social settings, whether you are speaking to top executives, colleagues, friends or children. It can diffuse tensions, help resolve or avoid conflict and lead the way to clearer understanding among individuals. Thousands of people around the world have benefited from the training offered by Security Training Solutions and the light it sheds on behaviour styles.

Do you know which people want lots of background details to review and which prefer to hear only your final analysis? Knowing this difference, and learning to recognize the behaviour unique to each one, is the basis of communicating clearly with the various people we encounter in our daily lives. Learn what to say, when and how to say it, based on your listener's preferences instead of your own. Learn to say the same thing in a different way and obtain a more desirable outcome. Learn the language of behaviour and the actions that foster true communication. Rely on the experience behind Security Training Solutions to bring you clarity and understanding.

### **Let us assist you in identifying your primary Personality Traits and Motivators.**

Achieve success by building relationships! Relationships are the foundation of life, and communication is the foundation of relationships!!

Our instructors are Certified Human Behavior Consultants by Personality Insights. Personality Insights information is certified and approved by IACET (International Association for Continuing Education and Training). It is recognized as having the highest standards of its kind in the United States. By being certified by IACET, consultants are accredited to provide professional CEU credit for individuals in organizations.

The Human Behaviour Analysis program will guide any questioner to arrive at an informed assessment of an individual. Knowing how to read people with insight, interpreting their hidden cues is a tremendous asset to have in order to communicate effectively. This program is one of the most highly developed communication skills training programs available today. STS's unique step-by-step approach will increase your awareness, ability and guide you in developing soft skills that will make you more perceptive, and successful in understanding people.

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